

About Us

Embouldin 360 provides specialized consulting services focused on strategic planning, operations and process improvement, training and education, and medication audits. We work with government, commercial, healthcare, and non-profit organizations, offering tailored solutions that drive efficiency, productivity, and growth in today's dynamic and complex environment.

Our Approach

At Embouldin 360, our approach is centered around understanding and addressing the unique challenges of organizations in various industries. Here's how we do it:

- **Customized Solutions:** We thoroughly understand your business, its specific challenges, and goals to provide tailored solutions that drive tangible results.
- **Collaborative Partnership:** We collaborate closely with your team, combining your insights and our expertise to create effective strategies and build strong, long-lasting partnerships focused on your success.
- **Continuous Improvement:** We are unwavering in our commitment to your growth, providing ongoing support and adaptable strategies to ensure sustained success.

Differentiators

- 30+ years of combined leadership in healthcare and government
- Advanced management degrees
- Licensed Pharmacist (Virginia)
- PMP-certified Project Manager
- Lean Six Sigma Black and Green Belts

Pertinent Codes

CAGE: 9SX87
UEI: RTUITK6LQAA7
D-U-N-S: 032200761
NAICS: 541611, 541612, 541613, 541614, 541618, 541990, 561410, 611430, 611710
NIGP: 20967, 91806, 91838, 91867, 91875, 92400, 94807, 95856
SBA WOSB Certified
SWaM Certification: 831868
Accepts credit and purchase cards

Core Services



Business Strategy and Planning

- Business strategy development
- SWOT analysis



Operational and Process Management

- Workflow analysis and improvement
- Resource allocation and management
- Performance metrics and KPI development



Education and Training

- Leadership development training
- Strategic planning retreats
- Medication management training
- Educational workshops



Medication Audits

- Medication administration audits
- Storage and disposal assessments
- Controlled substance audits
- Process improvement for medication management

Past Performance

- **Consultant | Envision Lead Grow | Portsmouth, VA | June 2024-present**
 - Conducted comprehensive reviews of existing processes and procedures, provided strategic recommendations, and developed customized templates to enhance and streamline policy and procedure frameworks.
- **Project Manager | Richmond International Airport, Subcontractor to Capital Strategy Group, LLC | Richmond, VA | May 2024-present**
 - Facilitated and managed key initiatives for an executive leadership retreat, driving strategic planning, fostering innovation, and cultivating a strong organizational culture.
- **Director of Pharmacy Services | Bon Secours | Portsmouth, VA | 2018-2023**
 - Directed comprehensive pharmacy services for a hospital, freestanding ER and outpatient infusion centers, spearheading the development of processes and procedures, managing budgets, and formulating key performance indicators and business strategies. Oversaw pharmacy buildout, implemented a computerized physician order entry system, and deployed automated dispensing cabinets to enhance operational efficiency.
- **Pharmacy Operations Manager | Bon Secours | Portsmouth, VA | 2016-2018**
 - Implemented process improvement strategies leveraging Lean Six Sigma methodologies, including workflow analysis, optimization, and resource management. Led comprehensive training sessions for pharmacy staff, nursing, and physician leadership to enhance operational efficiency and collaboration.
- **Clinical Pharmacist | Bon Secours | Portsmouth, VA | 2010-2016**
 - Executed comprehensive medication audits and delivered specialized medication management training for nursing staff to ensure optimal patient care and compliance.