

## About Us

Embouldin 360 provides specialized consulting services in strategic planning, operations, education and training, regulatory compliance, and public health program development. We partner with government agencies, healthcare institutions, commercial organizations, and non-profits to deliver tailored, evidence-based solutions that enhance efficiency, compliance, and outcomes in an evolving landscape.

### Point of Contact

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CEO and Principal Consultant

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## Our Approach

At Embouldin 360, we go beyond consulting—we work alongside you to transform challenges into opportunities, strengthen organizational performance, and create lasting change. Our methodology is rooted in expertise, innovation, and a commitment to measurable impact. Here's how we do it:

- **Customized, Evidence-Based Solutions:** We thoroughly understand your organization, its specific challenges, and goals to provide tailored solutions that drive positive outcomes.
- **Collaborative Partnership:** We partner with government agencies, commercial organizations, research institutions, nonprofits, and community stakeholders to develop and implement strategic programs that drive innovation, enhance efficiency, and promote equity. Our tailored solutions address industry challenges, streamline operations, and foster sustainable growth across diverse sectors.
- **Continuous Improvement and Impact:** We empower organizations and communities with the tools needed to drive long-term success and meaningful change through specialized training, education, and strategic planning.

## Differentiators

- 30+ years of combined leadership in healthcare and government
- Advanced management degrees
- Licensed Pharmacist (Virginia)
- PMP-certified Project Manager
- Lean Six Sigma Black and Green Belts

## Certifications and Pertinent Codes

**SBA WOSB Certified**

**SWaM Certification:** 831868

**CAGE:** 9SX87

**UEI:** RTUITK6LQAA7

**D-U-N-S:** 032200761

**NAICS:** 541611, 541612, 541613, 541614, 541618, 541990, 561410, 611430, 611710

**NIGP:** 20967, 91806, 91838, 91867, 91875, 92400, 94807, 95856

**Accepts credit and purchase cards**

## Core Services



### Strategic Planning, Operations and Process Management

- Comprehensive strategic planning services for organizations including those involved in research and health improvement initiatives.
- Operations consulting for organizations, research institutions, hospitals, and clinics, focused on:
  - Workflow optimization and standard operating procedures
  - Resource management
  - Compliance with regulatory standards
  - Enhancing efficiency, safety, and outcomes



### Public and Community Health Program Development

- Design and implementation of public health programs addressing critical health challenges
- Collaboration with government, public health and healthcare organizations to develop:
  - Community-based initiatives
  - Targeted disease prevention efforts
  - Health promotion strategies
- Special focus on underserved populations and reducing healthcare disparities



### Education and Training

- Specialized education and training for communities, healthcare professionals and organizations
- Evidence-based education and training focus areas:
  - Leadership development
  - Medication safety, misuse and diversion prevention strategies
  - Controlled substance use risks and overdose prevention education for individuals, families, caregivers, and communities
  - Emerging healthcare challenges and regulatory compliance



### Regulatory Compliance

- In-depth process and compliance audits
- Implementation of best-practice strategies to reduce medication misuse, prevent diversion, and promote responsible prescribing, use, storage, and disposal.

## Past Performance

- **Richmond International Airport | Richmond, VA | May 2024-present**
  - **Project Manager-Subcontractor to Capital Strategy Group, LLC**
    - Facilitated and managed key initiatives for an executive leadership retreat, driving strategic planning, fostering innovation, and cultivating a strong organizational culture.
- **Bon Secours | Portsmouth, VA | 2016-2023**
  - **Strategic Planning, Operations Management, Process Optimization and Community Health Programming**
    - Enhanced pharmacy operations across hospital, emergency, and outpatient infusion settings. Spearheaded workflow optimizations using Lean Six Sigma methodologies, improving medication safety and efficiency. Directed the implementation of computerized physician order entry (CPOE) systems and automated dispensing technology to streamline medication management. Developed key performance indicators, managed multimillion-dollar budgets, and introduced innovative pharmacy-led community health initiatives, including behavioral health education and immunization clinics.
- **Bon Secours | Portsmouth, VA | 2010-2016**
  - **Education and Training, Medication Management and Compliance Audits**
    - Conducted comprehensive medication audits, ensuring regulatory compliance and optimal patient outcomes. Provided specialized medication management training for clinical staff, reinforcing best practices and adherence to safety protocols. Designed and facilitated community-based education sessions to improve medication literacy and patient engagement in treatment plans.